

PANAYA PARTNERSHIP PROGRAM

Panaya is a SaaS-based Change Intelligence and Testing leader for SAP, Oracle, and Salesforce.

Our flag partnership program assists Consulting companies and System Integrators in delivering change quickly and effectively with zero risk.

Our platform is designed to give our partners a key advantage in winning more projects and increasing revenues.

PARTNERSHIP PROGRAM KEY BENEFITS



Win more customers with a leading solution in today's market; increase revenue and maximize margins



Deliver the project on time, under budget, with high quality and minimum risk



Reduce manual testing efforts with Automated and Accelerated Smart Testing Solutions



Differentiate and Position yourself as SAP & Oracle technology innovator & trusted advisor



Enable scalable team model to handle more business simultaneously in an agile environment





PROGRAM INCENTIVES



VAR Members
Discount Rate



Marketing Support
thru Co-op Funds



Free Access to Educational
Partner Portal



Partner Success
Packaging



Discounted On-
Boarding Training



Annual Rebate Program for
successful target achievers

PARTNER ENABLEMENT PROGRAM

- Panaya Academy for Partners – Partner Portal with on-demand content for everyday use
- Annual sales sessions to discuss new features and prepare the roadmap to success
- Live Webinar Series delivered by Panaya’s leading experts on how to sell and pre-sell Panaya
- Pre-Sales & On-Boarding Certificates

WE DESIGNED PANAYA’S PARTNER PROGRAM WITH ALL THE TOOLS NEEDED TO GROW YOUR BUSINESS, WIN MORE DEALS AND MAXIMIZE YOUR MARGINS.

Want to join and hear more?

[Contact us](#)



ABOUT PANAYA

Panaya enables organizations to accelerate application change and continuously deliver innovation with its Change Intelligence Platform. Panaya provides cloud-based application delivery and testing solutions that ensure collaboration between Business and IT. Enabling enterprise agility with faster release velocity and uncompromising quality, Panaya delivers an optimized user experience with end-to-end visibility of the application lifecycle. Since 2006, 3,000 companies in 62 countries, including a third of the Fortune 500, have been using Panaya to deliver quick quality change to enterprise ERP & CRM applications.