Manage Salesforce CPQ

with Complete Confidence

Panaya ForeSight

Ensure Safe and Smooth Roll-Out of CPQ Changes and Quickly Trace the Root Cause of Bugs or Failures

CPQ is a mission-critical solution for the organization's revenue engine. Panaya ForeSight lets you plan, manage, and test your CPQ configurations and troubleshoot issues quickly and easily.

With Panaya ForeSight, you can ensure that any change to the CPQ platform is rolled out smoothly, quickly, and safely.

1 FASTER ENHANCEMENTS

Implement enhancements at the speed your sales team needs and release new features on time and on budget.

2 ZERO-RISK

Eliminate errors in quotes, mispriced products, and excessive discounts. Understand the dependencies of any component being developed or updated and foresee its potential impact before making the change.

3 SMART TESTING

Reduces testing time and resources while improving testing accuracy and efficiency by scoping your tests to what **NEEDS** to be tested. Manage all your tests before and during development.

4 EFFECTIVE TROUBLESHOOTING

Quickly trace the root cause of a bug or a failure and save hours of manual investigations and downtime. Search for the problematic component and immediately see all related dependencies that could have potentially caused the issue.

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No more long and tedious manual investigations
No more stress and no more fearing the worst

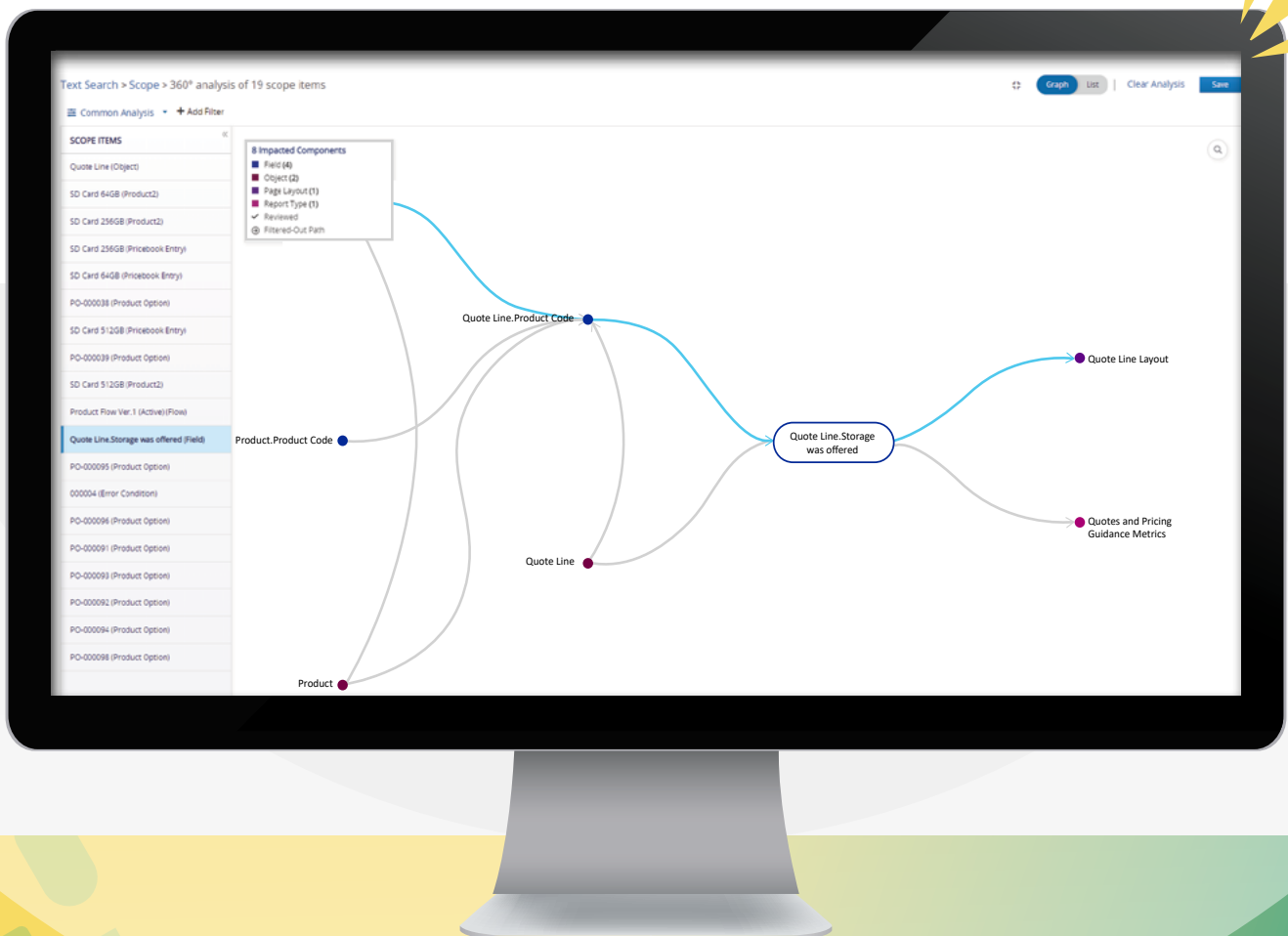## WELCOME TO A FAST AND SAFE
CPQ EXPERIENCE

The CPQ platform directly impacts the organization's sales, revenues, and service; as such, it must react quickly to the fast business pace and changing commercial demands. Introducing major updates or adding new functionalities must be done quickly and efficiently.

**WITH PANAYA FORESIGHT CPQ IMPLEMENTATIONS
DO NOT HAVE TO BE COMPLEX, STRESSFUL OR RISKY.**

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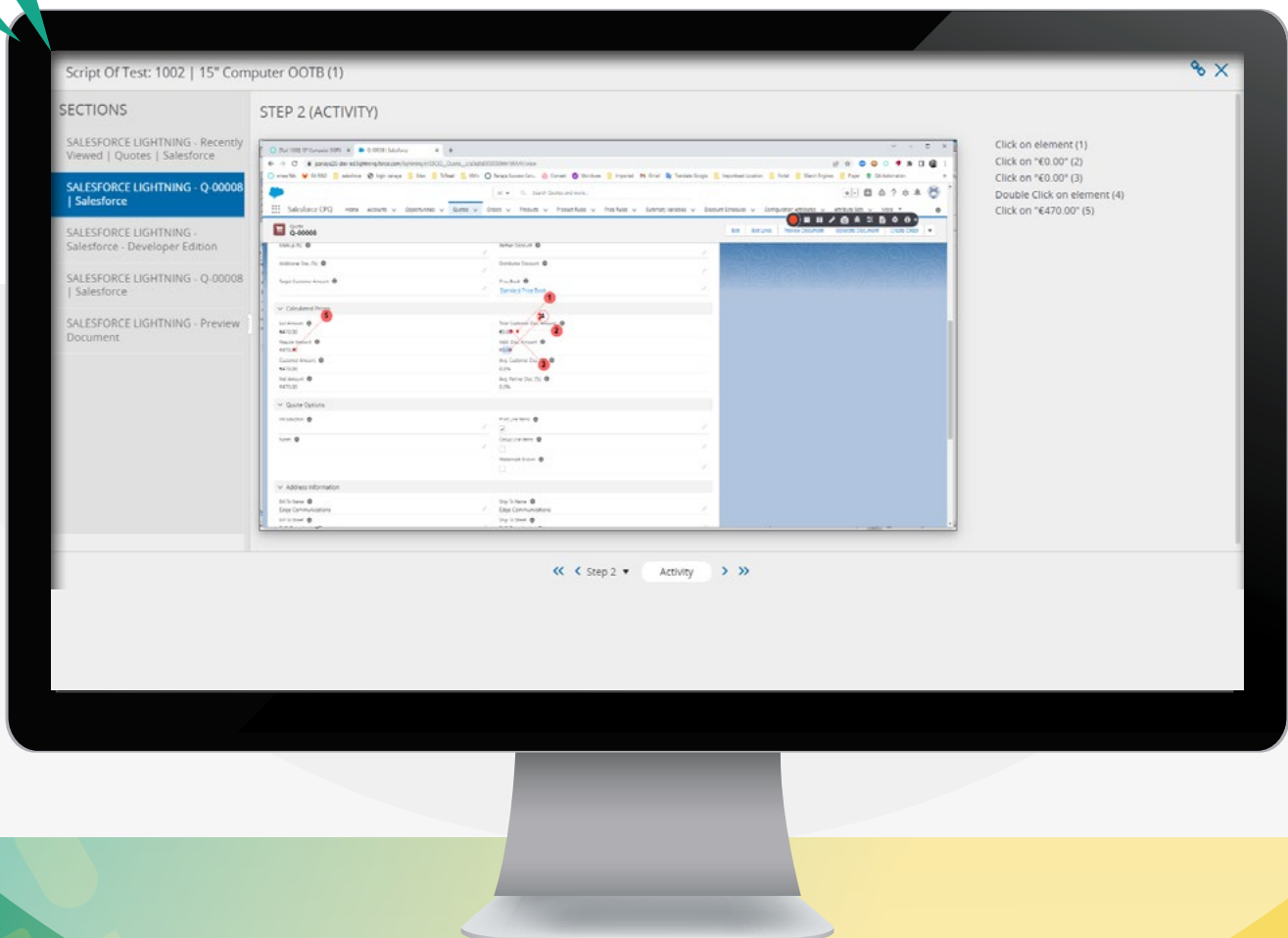# Platform Highlights

FULL CONTROL

- Take control of your Salesforce CPQ by recognizing all dependencies between your CPQ and Salesforce components with just a few clicks.

- Understand the potential impact & risk of every change to product rules, price rules, or any other component and avoid costly mistakes.

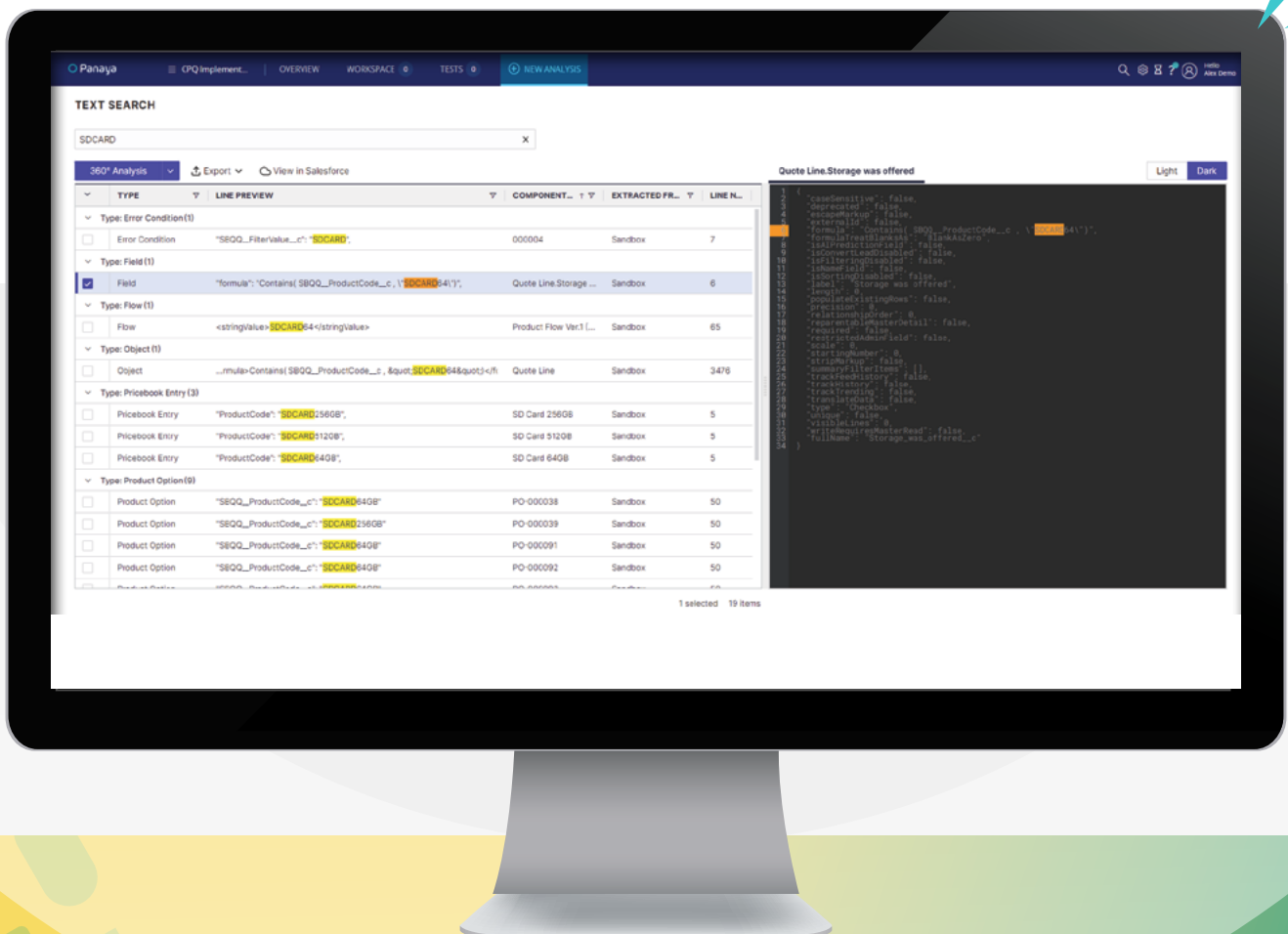# Platform Highlights

COMPLETE TESTING TOOLSET

- View and manage your testing efforts and assets in a single management platform built for business processes. Ensure that your CPQ calculations are correct, price rules are working, and quote lines are synced with the expected value.

- Test every update and release with business users to validate that new features fulfill business requirements and harmonize existing CPQ features without impacting them.

Platform Highlights

QUICK DEBUGGING

- Find out the source of any problem in seconds by looking for a specific component or string, understand the complete dependencies, and instantly locating the related source code. Significantly reduce the time and resources needed for fixing CPQ bugs and other issues.

Salesforce CPQ helps sales save time,
increase quote accuracy, and land bigger deals.
Without the right management and post-deployment tools -
CPQ is exceptionally vulnerable to bugs and errors introduced
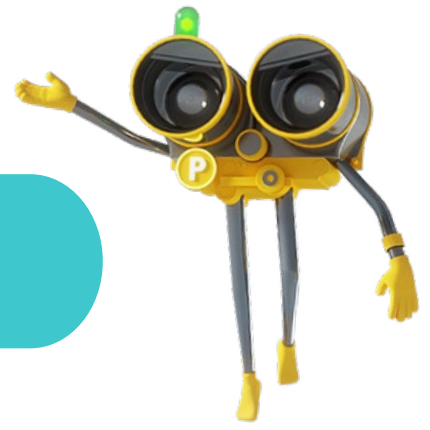by any change to reference data.

PANAYA FORESIGHT TAKES THE RISK OUT
OF IMPLEMENTING CPQ RELEASES AND DAY-TO-DAY CHANGES.

It ensures that any work on CPQ configuration data does not lead to unexpected consequences in Pricing, Quotations, and Configurations. If a problem occurs, you can use Panaya ForeSight to trace it immediately, all the way to the source code.

**With Panaya Foresight,
you can leverage the full power
of your CPQ solution and continue
to build – and innovate –
with complete confidence.**

Book your Personalized demo

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About Panaya

Panaya provides cloud-based application delivery and testing solutions that provide collaboration between Business and IT.

Enabling enterprise agility with faster release velocity and uncompromising quality, Panaya delivers an optimized user experience with end-to-end visibility of the application lifecycle.

Since 2006, 3,000 companies in 62 countries, including a third of the Fortune 500, have been turning Panaya to deliver quick quality change to enterprise applications.

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